

AREA MANAGER NORTH OF GERMANY



AUSA Group's International Plan of Expansion needs to establish an intensification and specialization of the action in this market. Using the results obtained in recent years with the INDUSTRIAL Line, we need to incorporate a new AREA MANAGER in the NORTH of GERMANY.

Reporting to the AUSA Germany's Manager, he will be the responsible of the north of the country.

His mission is to design and establish the Business Plan and get the commercial results, ensuring the achievement of the Pay-Back and the expected results.

Essential minimum experience of 3 years in sales in the sector of construction machinery with proven results. We are looking for an autonomous person, used to dealing in different environments, a born fighter, and used to achieving his goals, able to create needs and finalize all the commercial deals.

He must be native or have been living in the area for more than 3 years. A good knowledge of German & English is also very important. These last three requirements are mutually exclusive.

We are thinking about people who have interest in develop their professional career based in their results and growing into the company because of them. It is a great opportunity for self-confident professionals supported by results.

We offer immediate incorporation into a leading company in its field, highly professional and dynamic work environment and known like one of the Best WorkPlaces in Spain 2006,2007, 2008, 2009 y 2010.

The remuneration consists of a fixed + variable and the variable will be the most important part according to the results.

People interested in the offer should send their CV to the following email address: sbassermann@ausa.com or rrhh@ausa.com . "Area Manager NORTH OF GERMANY" should be the title.